

## MARYLAND COMPRESSED AIR ENERGY REBATES

If your facility uses compressed air, you may be able to reduce operating costs and capture utility incentives at the same time. Many Maryland utility programs support projects that reduce energy use and demand, which can translate into money back for improvements like leak detection and repair, pressure optimization, controls, and efficiency upgrades.

This guide covers:

- What Maryland incentive programs are and how they work
- What compressed air projects often qualify
- The fastest way to confirm eligibility
- What to gather before you apply
- Official program resources by utility territory

### Quick takeaway

The fastest wins usually come from reducing wasted demand first, then right sizing and optimizing. Incentives can improve payback and help justify projects internally.

### Want a fast eligibility screen?

Start with your facility ZIP and electric utility territory. That determines which program applies.

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## HOW REBATES WORK IN MARYLAND

Maryland energy efficiency incentives are delivered through utility administered programs supported by **EmPOWER Maryland**, the state's energy efficiency initiative. Programs and requirements vary by utility territory. Your eligibility depends on where your electric meter is located and the specific program rules in that territory.

### Important

Some programs require pre-approval before purchase and installation. Confirm requirements before you buy equipment or start work.

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## WHAT COMPRESSED AIR PROJECTS MAY QUALIFY

Eligibility depends on the utility program, but incentives often align with projects that reduce demand and wasted load.

Common qualifying categories:

- **Leak detection and repair** initiatives that produce measurable reductions
- **Pressure optimization** when stable operation is maintained at lower setpoints
- **Controls and sequencing improvements** that reduce run time and improve efficiency
- **System right sizing** to reduce unnecessary capacity and nonproductive load
- **High efficiency compressor upgrades** with verifiable savings
- **Supporting equipment upgrades** when tied to documented savings outcomes

#### **Why utilities like these projects**

They reduce kW demand and total energy consumption in measurable ways.

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### **PRESCRIPTIVE VS CUSTOM INCENTIVES**

#### **Prescriptive**

Set incentive amounts for common measures. Faster and simpler when your project fits the catalog.

#### **Custom**

Used when the measure is not on a standard list or savings must be calculated site by site. Compressed air often falls here because results depend on load profile, controls, leakage, and operating hours.

#### **What this means for you**

If you are planning a compressor upgrade or system changes, a custom path may produce better incentive value when savings can be documented.

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### **THE SIMPLEST PROCESS TO PURSUE A REBATE**

#### **Step 1: Confirm your utility territory**

Identify the electric utility serving your facility. This determines which program and requirements apply.

#### **Step 2: Identify the project type**

Leak repair, pressure optimization, controls, right sizing, or equipment upgrade.

#### **Step 3: Confirm pre approval requirements**

Some programs require approval before purchase and installation. Avoid doing work first and finding out later it is not eligible.

#### **Step 4: Implement and document**

Plan for baseline and post conditions where required. Keep invoices, equipment specs, and scope details organized.

#### **Step 5: Submit and verify**

Submit required forms, calculators, and supporting documents. Some programs include verification steps.

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## WHAT TO GATHER BEFORE YOU START

This checklist makes internal approvals and incentive processing easier.

### Facility basics

- Facility address and ZIP
- Utility name and account details
- Primary contacts for maintenance and finance

### Compressed air snapshot

- Number of compressors and horsepower
- Operating schedule and estimated run hours
- Current system pressure setpoint
- Known issues: pressure drops, leaks, moisture, capacity constraints

### Project scope

- What you want to do and when
  - Budget range and approval timeline
  - Any quotes or equipment specs you already have
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## COMMON MISTAKES THAT DELAY OR REDUCE INCENTIVES

- Purchasing equipment before confirming program requirements
  - Assuming incentives apply without validating utility territory
  - Weak baseline documentation for custom projects
  - Upgrading equipment without addressing leaks and demand reduction first
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## PROGRAM RESOURCES BY MARYLAND UTILITY TERRITORY

Use these official links to start based on where your facility is located.

### BGE

[Business energy solutions, including predetermined and custom incentives.](#)

### Pepco

[Business energy savings program, including pathways for medium and large facilities.](#)

### Delmarva Power

[Business energy savings program with small and medium or large pathways.](#)

### Potomac Edison

[Business solutions program resources, including forms and, in some cases, downloadable calculators and fact sheets.](#)

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## **NEED HELP CONFIRMING WHAT APPLIES TO YOUR FACILITY**

If you share your facility ZIP and a quick snapshot of your compressed air setup, we can help you:

- Confirm which Maryland program you fall under
- Identify the best path, prescriptive or custom
- Recommend the fastest first step
- Clarify what documentation to gather

### **Contact Us**

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